ANNUAL REPORT
2017-2018

Livingston HealthCare Foundation

Where giving is caring.



Some sort of caption about John Tecca and his fish statue donation.

To members of the boards of Livingston HealthCare Foundation and Livingston HealthCare, staff, donor community and our neighbors of Park and Sweetgrass counties:

Following your remarkable generosity in creating our new hospital, the Foundation has, for the past two years, been raising the funds needed for expanding and strengthening the services and community programs of Livingston HealthCare. Your unprecedented level of annual giving and the impact thereof is described in this report.

We begin by first expressing our deep gratitude **to the entire staff of our beautiful hospital and their daily commitment to excellence in patient-centered care**, ranking us among the Top 20 Critical Access Hospitals for the third year in a row! Thank you. It is the Foundation's honor to work with and for you. It is because of your efforts that fundraising for Livingston HealthCare is a worthwhile and fruitful endeavor.

Financial and Programmatic Highlights
As of June 15, in fiscal year 2018, the Foundation raised $810,750 in new contributions from individuals, foundations, and businesses, an 84% increase over 2017. Long-term pledges to our successful $10 Million New Hospital Campaign continue to be honored with over $700,000 in payments received this year (less than one percent have been written off). This report describes the various services and programs that benefited from your philanthropy.

Let me highlight some very large gifts that made it possible for a small-town hospital to reach new heights. But before I do so, let me state, without equivocation, that **every gift is important**. For some, a ten-dollar donation is meaningful, and we are equally thankful for all investments in our hospital and in our community. Sure, when it comes to money size is important, but it is not most important. What is most essential is that we acknowledge to one another that **we are all in this together**.

Major Gifts included $255,00 from previous donors including our friend and neighbor Ed Bazinet who, sadly, passed away last November. Ed was among the largest donors to the New Hospital Campaign that resulted in our now award-winning, state-of-the art medical facility. He continued to support the Foundation with subsequent large donations.

And on behalf of not only our donor community but for the LHC staff and all who were touched by his generous heart and indomitable spirit, we mourn the passing of Bliss McCrum. The McCrum Foundation was a financial cornerstone to our New Hospital Campaign, committing to it at the outset with what remained throughout, one of the largest pledges. Consistent with Bliss and Marcia's lifelong philanthropy, they have continued to give, most recently by helping us to build support as an early donor towards Cardiology (see below). With heartfelt sadness, we express our gratitude for their generosity and their inspiration and example as a loving couple.

Joe Phelps, a new member of our donor community, gave $100,000 making up nearly one-third of the Foundation's raise for the **3D Tomosynthesis Mammography** acquisition. First-time donors Lou Buglioli and The Natalie Orfalea Foundation contributed $50,000 to the mammography program. This state-of-the-art diagnostic tool improves cancer detection and care, and the Foundation offers stipends for patients with inadequate insurance coverage to pay for this important service.

The Foundation was awarded approximately $138,000 in grants, including $75,000 from our long-term partner in addressing **mental health needs** in our community, the Montana HealthCare Foundation. This grant supports the integration of behavioral health care into primary care for a more seamless provision of treatments. Community health and medical professionals have identified mental health as an ongoing high-priority need in Park County.

During my two-year tenure as Board Chair and as a member of the hospital board, I was inspired by my fellow Board Members' myriad contributions. They volunteered their time and expertise and, with 100% board participation, bountifully gave to the Clinical Excellence and Innovation Fund which supports continuing staff education and emerging service or equipment needs. I would like to especially note Dr. Deborah ("Debbie") Erdman's unwavering support of Livingston HealthCare. In addition to her own ongoing, prodigious donations, Debbie has been uniquely instrumental in raising over $150,000 as a Co-Chair of our Major Gifts Committee.

Our community's generosity, your generosity, is humbling and inspiring. Because of donors like you, the residents and visitors of Park County and surrounding counties have access to excellent health care right in their neighborhood.

Looking Ahead
With plans for an increase in staff and resources, the Foundation looks forward to a year of internal growth and new fundraising goals for 2019. One major initiative on the horizon is our $300,000 campaign for an expansion of the Cardiology Program at Livingston HealthCare which will involve adding to our medical staff a full-time cardiologist and a nurse, and dedicated equipment. The Cardiology Campaign will be formally launched at our Heart-of-Gold dinner dance this July. A highlight of the event will be the presentation of our inaugural ***Debbie Erdman-Lee Freeman Leadership in Philanthropy Award***. The naming of the award confers a lasting appre-



ciation for Dr. Erdman and Mr. Freeman's leadership in the New Hospital Campaign and other local or state philanthropic organizations. The award will honor individuals whose philanthropic engagement is in keeping with such multifaceted and profoundly impactful contributions in Montana. We are delighted to confer the award to Ms. Ann Jackson and Mr. Kendrick R. Wilson, III, as the first and highly deserving recipients.

It is with profound gratitude for all that we have accomplished together that I assume the role of Past-Chair and welcome incoming Foundation Board Chair Pat Gilligan.

With your ongoing support, we look forward to another successful year and to continuing to work alongside our award-winning staff in the service of greater Livingston community.

Gratefully Yours,

Ruth Striegel Weissman
Foundation Board Chair 2016-2018



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Babs Brandfass
Foundation President

Terri Chambers
Foundation Coordinator

Foundation Impacts on LHC

3D TOMOSYNTHESIS MAMMOGRAPHY IMAGING MACHINE – IMAGING

3D Tomosynthesis is a new, cutting-edge technology that improves detection rates from 2D mammogram by more than 50 percent and makes it possible to give patients faster and more individualized treatment locally.

Mammograms Performed:

FY2018 YTD: ***1,168***

FY2017: ***1,036***

Sara Pinson, Radiologist Technician, of Imaging Services of LHC says, "The patient response to the new mammo machine has been quite positive. I have even had a few patients that were excited to have their mammogram because they knew it was going to be a 3D-Mammogram. The most common comments I have gotten revolve around how quick the mammo machine is. A few patients have mentioned that the compression doesn't feel as tight.From a technologist point of view, the exams are quick and efficient and the image quality difference is phenomenal."

CATARACT SURGERY

Replacement of cloudy natural lens with artificial intraocular lens

Procedures since August, 2017: ***79***

Unique Patients: ***50***

ULTRASOUND PHILIPS SPARQ SYSTEM – SURGICAL SERVICES & EMERGENCY DEPARTMENT

Sonographic images (no radiation) capture in real-time, structure and movement of internal organs as well as blood flow through blood vessels.

"In addition to the revenue already re-paying the cost of the machine, it is being used extensively in the ED, as well as ICU and anesthesia. Just a couple of cases where the immediacy of the information obtained led to better patient care:

• A case of appendicitis diagnosed in an 11 y/o at bedside. No CT, and no radiation required.

• An urgent consult late-night on a dyspneic (shortness of breath) 85-year-old patient on the inpatient floor. Ultrasound quickly diagnosed CHF (Congestive Heart Failure) and allowed immediate treatment without waiting for X-ray to come in."

– Dr. Wright, ED Manager

HOLOGICS DXA BONE DENSITOMETER

The DXA Bone Densitometer replaces a ten-year old machine and outdated technology.

Dexa Scanner GE Lunar Scans Performed:

FY2018 YTD: ***266***

FY2017: ***190***

Kathy Blair, Ancillary Services Director comments, "Park County has an aging as well as active population, calling in the need for this highly-developed technology of the quick, low-dose X-ray exam capability."

SPORTSART XT20 X-TRAINER

A professionally-rated four-limb cardio training machine having the beneficial features of a recumbent bike, elliptical trainer and a treadmill all in one.

"It is used daily and patients like it! It helps patients with cardiac, upper extremity, and lower extremity diagnoses recover.

– Jessica Seaburg, Physical Therapist

ADDITIONAL EQUIPMENT

Free Mammo Program
Mobile C-arm Fluoroscopic X-ray System
Baby Care
Lab Microscan Analyzer
Mobile Training Lab Cart
Endoscopy System Upgrade
Panda Warmer Unit
Integrated Behavioral Health
Bladder Scanner




SELENIA
Dimensions


PHILIPS


SportsArt
FITNESS

Time is a Gift

Livingston HealthCare Volunteer Rob Bankston tells his story about what inspired him to give back.

Rob Bankston describes himself as "the luckiest person you'll ever meet."

He thus lives by a strict mantra: to give back. Rob is a "super-volunteer" of Park County and Livingston, having donated his time and energy to a multitude of local non-profits over the years.

Rob puts in two eight-hour days a week at Livingston HealthCare, where he sits by the main entrance at the information desk, wearing one of his signature Hawaiian-flower shirts. He greets every patient with a smile and even turns magic tricks to entertain children while their parents fill out paperwork at the registration desk. He holds the distinction of the first official volunteer in the hospital's new building.

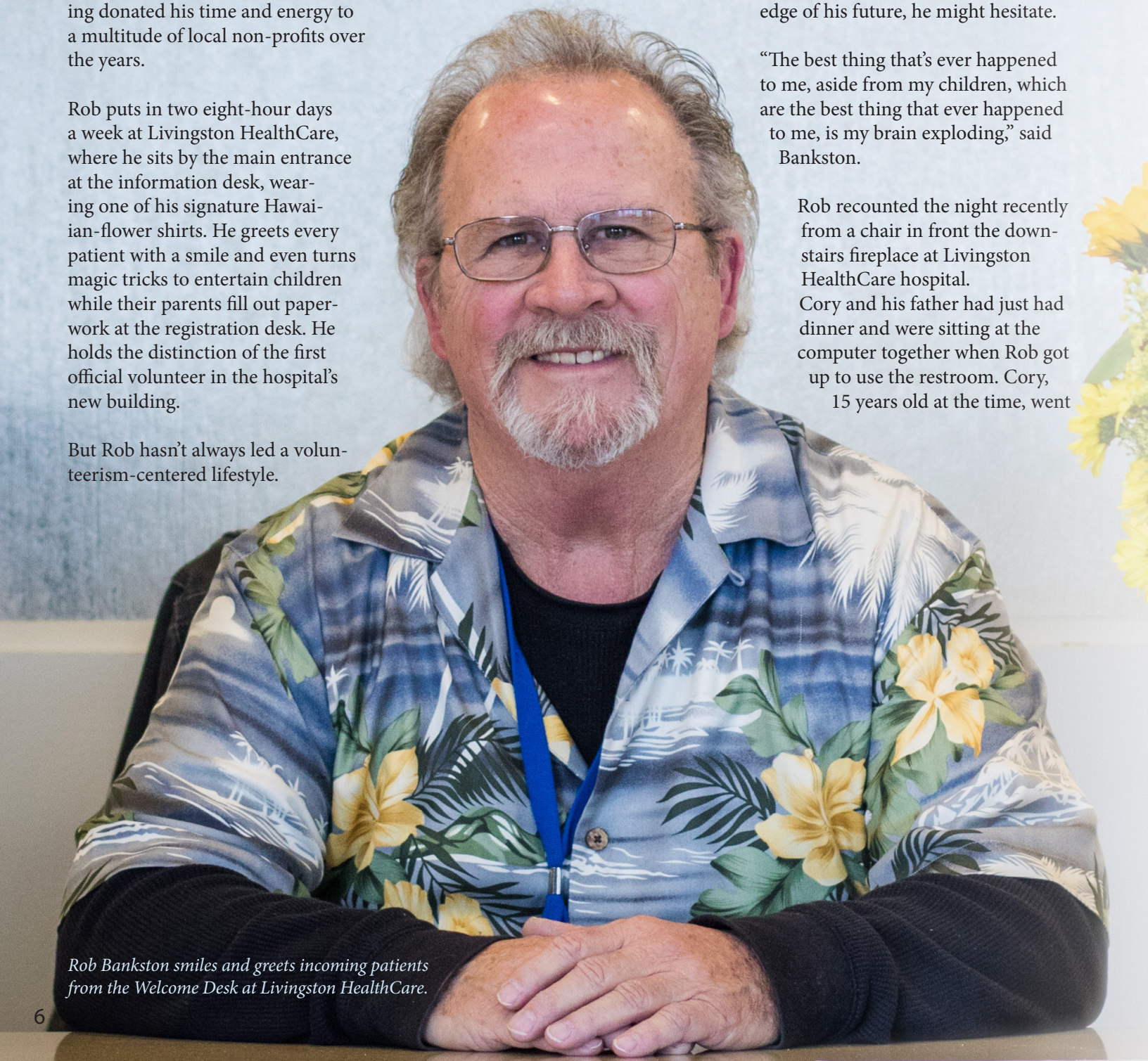
But Rob hasn't always led a volunteerism-centered lifestyle.

The trajectory of a life is infinitely fragile, and the greatest course-changes usually come when least expected, and few can attest to that more than Rob. A quiet evening at home with his son Cory seventeen years ago was the setting for a medical emergency that profoundly altered Rob's life forever.

Despite what he's been through, even if Rob could hit rewind and travel to a time before July 17, 2000 with knowledge of his future, he might hesitate.

"The best thing that's ever happened to me, aside from my children, which are the best thing that ever happened to me, is my brain exploding," said Bankston.

Rob recounted the night recently from a chair in front the downstairs fireplace at Livingston HealthCare hospital.
Cory and his father had just had dinner and were sitting at the computer together when Rob got up to use the restroom. Cory, 15 years old at the time, went



Rob Bankston smiles and greets incoming patients from the Welcome Desk at Livingston HealthCare.

searching for Rob when he didn't return. He found his dad on the bathroom floor, unconscious and bleeding.

"I heard it and I felt it," Rob said. "You know the sound of the THX logo in the movies? That's what it sounded like, and I fell off the toilet."

Rob came to, and meanwhile Cory had called for an ambulance. Cory overrode his father's protests and insisted Rob go to the hospital immediately.

Rob, then 50 years old, had suffered a cerebral aneurysm –– a bulge or ballooning of a blood vessel inside the brain. It's a condition that can befall someone of any age. When an intracranial vessel ruptures, the resulting pressure exerted on the brain by the blood flow can quickly prove deadly.

Rob didn't have much time and was flown to Billings where a neurosurgeon discovered and closed a multitude of additional smaller aneurysms bursting in his head.
The trials of that day were extreme, but the real challenges were still to come.

When Rob awoke from his seven-hour-long surgery, he didn't recognize Cory. His memories had all but faded away.

"I give what I have. And what I have is time." –Rob Bankston

In the ensuing months, after a second surgery to implant a shunt, or tube, to drain constantly building fluids away from his brain, Rob underwent extensive cognitive retraining, to bring his traumatized brain back to reality.

Beneath the line of staples holding his skull together, Rob's memories started to return, but he wasn't the same man he was before his brain bleed.

Background noises were now infinitely distracting, and he'd lost his ability to focus on even the most basic tasks. He still has a hard time filling out forms and never regained his sense of smell.

The costs of his surgeries and subsequent therapy proved financially crippling.

To help Rob out, the Livingston community came together to organize a benefit for Rob.



Rob Bankston drives the literature cart into a patient's room and helps her choose a good read. (Edit this caption!)

At first, Rob was reluctant to accept any kind of assistance.

"I was so prideful and damaged," he said.

But the benefit, and the outpouring of generosity there, provided Rob the spiritual and attitude adjustment of a lifetime.

"It was life-changing, he said. "The lesson I've learned is to be a cheerful receiver. I felt after the benefit I had this debt I was lucky to have. I have a debt to this community and mankind that I'm never going to be able to repay –– so I started volunteering."

Rob went on to serve as the Livingston Farmers Market coordinator for 12 years in addition to numerous other nonprofits. He is the recipient of the Governor's Award for Civic Engagement and a Citizen of the Year award from the Elks Lodge.

Rob also played a role helping secure a new, important piece of equipment for Livingston HealthCare—a 3-D mammography machine, a technology that improves breast cancer detection rates and reduces false positives.

The purchase of the machine was made possible in part by a large gift made by Paradise Valley resident Joe Phelps. Rob had met Joe some years ago through a mutual friend.

About a year ago, Rob invited Joe to come into the new hospital building for a tour. Impressed by the facility and with the added encouragement of a matching donation from Dr. Debra Erdman, Joe donated $100,000.

Rob has every intention to continue down the path he started 17 years ago and for him that means restocking the wheel chairs by the hospital's main entrance, delivering reading materials to patients, and reminding visitors to take advantage of the hand-sanitation stations. He always intends to do so with a grin while cracking a corny joke –– or several. And he certainly intends to keep wearing one of his 74 different Hawaiian shirts every day he volunteers for the community he loves.

"I give what I have," said Rob. "And what I have is time. I'm grateful to be here. I'm grateful to be alive."

A FRESH FACE IN LEADERSHIP

Deb Anczak took the helm as CEO of Livingston HealthCare in March of 2018, succeeding Bren Lowe, who served as CEO beginning in 2012.

Continued enhancement of the patient experience is at the core of Deb's leadership philosophy. Deb, a pharmacist and a self-taught chef of ethnic cuisines, is always at work perfecting the recipe for exceptional health care.

Deb has 30 years of experience in the health sector and has segued into a number of administrative roles, previously serving as Livingston HealthCare's Performance Improvement Director. Through that position, she gained an intimate understanding of the nuances of the organization, helping implement a multitude measures that not only streamlined the hospital's workflows, but elevated the level of patient care.

"We still have that personal connection in that every staff member treats patients as if they were their mother, their brother, their sister or their family member," said Deb. "We recognize each patient's individual needs and adapt accordingly. And we also have that same philosophy with our coworkers and our peers, so that we are treating each other with respect and holding each other in the highest regard."

And it shows. The National Rural Health Association has ranked Livingston HealthCare as a Top 20 Critical Access Hospital in nation for the third year in a row. There over 1,300 CHAs in the United States. LHC was first bestowed the honor in 2016, one year after moving into its new state-of-the-art facility. The facility most recently scored a 98.3 out of a 100 by the award's metrics. The median score for other Montana CAHs that same year was a 68.6.

Deb sees the medical facility's role in rural Park County as reaching beyond what might be considered the traditional functions of a hospital.

"It's important to me that Livingston HealthCare becomes a leader in the community and not just in health care — that we are able to see the whole patient, looking at their whole wellbeing," she said. "So not just the physical, but the mental, their social wellbeing, their spirituality and connecting in the community and being recognized that we look at the patient like that."

A native of Wisconsin, Deb's first time west of the Mississippi River was with her husband Mike in 1988 on a cross-country road trip. They visited every national park between her home state and Washington. As outdoor enthusiasts seeking rafting, hiking and fishing opportunities, the mountainous regions resonated with the couple the most, and they settled in Idaho for 10 years before moving to Montana in 2007. Deb and Mike raised two children, Tyler and Lauren, who are now in college.

As a self-described foodie, Deb "tries to take a stab at any kind of cuisine that there is." After a trip, she challenges herself to replicate any ethnic dishes she encountered along the way. She's particularly fond of Thai — or just about anything with coconut in it.

"Thankfully, I have a family that is willing to experiment with me," she laughed.



Get to Know Joe

Joe Phelps is a man who wants to help out. His significant contribution to the Livingston HealthCare Foundation made possible the investment in a new cancer-screening technology called digital breast tomosynthesis, or 3-D mammography. The new machine—in use at LHC as of December, 2017 —improves invasive breast cancer detection rates by about 40 percent, according to studies published in the medical journal Radiology.

He built a home in Paradise Valley in 2005, and his affinity for the area has only bloomed since. He's dubbed his Montana homestead "Rancho Relaxo," and the lifelong entrepreneur and philanthropist is working to move his base of operations there.

"Over the years I have really grown to love the area," he said.

Through his local friends and contacts, including Rob Bankston, Babs Brandfass, David Stanley and Debra Erdman, the recent growth and needs of Livingston HealthCare were brought to his attention.

"I just became aware of what a great facility and talent-base we have there at the hospital," Joe said.

Joe recently offloaded the last of his stock in his 40-year-old Los Angeles business, Phelps Agency, an integrated marketing and communications company recognized as an innovator in the industry. An enterprising spirit from the start, as a young man Joe packed up and moved to Los Angeles after his music studio burned down. He used the insurance payout from the fire and his degree in marketing to launch his own company. One of his first clients was Fender guitars.

But now, even at age 68, he has no intentions of stalling, and wants to put his resources toward making the world a better place. And that starts with addressing people's oft-negative perceptions of the state of affairs.

Joe's next venture is a non-profit called the Getting Better Foundation. Getting Better examines and hopes to address the chasm between reality and public perception when it comes to "bad news."



Joe has assembled a renowned team, comprising of sociologists, journalists and more, to combat people's skewed impressions of the prevalence of war, poverty and crime. The Foundation says people's grim outlook is due their nonstop exposure to negative, sensationalized news, when in fact, government and trusted research center statistics show marked decreases in crimes in the United States and in many parts of the world in recent decades.

"That media literacy gap can result in people not trusting each other," he said. "It's a big, hairy audacious goal, but something has to counter the negative effects of unbalanced media reporting."

As someone who grew up in rural Oklahoma and Kansas, he's happy to be back out in the country, where there's room for his horses to roam and time to fly-fish.

Debbie Erdman Lee Freeman Leadership in Philanthropy Award

Bestowed by the Livingston HealthCare Foundation

2018 Award Recipients: *Ann Jackson and Kendrick Wilson*

The decision to bestow this award upon Ms. Jackson and Mr. Wilson reflects our recognition of their extensive contributions to the public good in Montana, including but not limited to their significant role in the success of the New Hospital Campaign; commitment to the expansion of the Writing Across the Curriculum program at Montana State University (MSU); leadership contributions on MSU's Board of Governors; and devotion to the protection of the unique wilderness of our beautiful state through supporting and working with the Montana Land Reliance. Ms. Jackson and Mr. Wilson's record of philanthropic efforts in our state (and beyond) is exemplary and inspiring.



Kendrick R. Wilson III is a retired Vice Chairman of BlackRock, Inc. and was a member of its Global Executive Committee. He also served as Chairman of the Firm's Human Capital Committee and BlackRock Alternative Investors. He continues to serve as a senior advisor to the Firm. Prior to joining BlackRock, Ken was an advisor to the US Department of the Treasury during the height of the financial Crisis. Before going to Washington in the summer of 2008, he was Vice Chairman, Investment Banking of Goldman Sachs & Co. and a member of the Firm's Executive Office. He also served as Chairman of the Firm's Financial Institutions Group. Before joining Goldman, Ken was a Vice Chairman, member of the Executive Committee and head of Investment Banking at Lazard Freres & Co. LLC. During his long career on Wall Street, Ken has been involved in some of the most significant transactions in the financial services industry.

Ken has served on Boards of numerous public and private corporations in the United States and overseas. He is a Trustee of the Montana Land Reliance, Middlebury College (Emeritus) and Hospital for Special Surgery in New York City, where he is Board Chair. Ken also serves as a member of the Board of Governors of the Montana State University Foundation. Ken earned an MBA from Harvard Business School and a BA from Dartmouth College (Rufus Choate Scholar). A distinguished honor graduate of OCS and Ranger School, he served in Vietnam with a unit of the Studies and Observations Group (SOG). Ken and his wife, Ann reside in Florida and Montana.



Ann Jackson has been an operating executive in both large public companies and private equity portfolio companies for more than 30 years.

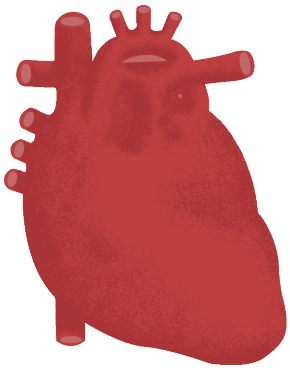
Ms. Jackson graduated from Middlebury College in 1974 with a degree in English Literature, Phi Beta Kappa, Magna Cum Laude. She earned her MBA at Columbia University with a concentration in Finance in 1980.

After graduating from Columbia Business School she joined Time Inc., a division of Time Warmer, as a financial analyst. Over the next 23 years she held positions as a Business Manager at Money Magazine and Sports Illustrated, Direct Mail Manager for Time Life Books based in London, General Manager of People Magazine and then launched the first two successful magazines in 20 years—InStyle and Real Simple and was also responsible for The Women's Magazine Group. In 2004 Ms. Jackson joined Ripplewood Holdings LLC in New York where her role was Chief Executive Officer of WRC Media, a Ripplewood Portfolio Company. From 2007 to 2008 Ms. Jackson was EVP Global Business Development at Sotheby's. Another private equity firm, Catterton Partners, recruited Ms. Jackson in 2009 as a turnaround agent for their portfolio company, Healthy Advice Networks.

Ms. Jackson has served on non profit boards throughout her career, including God's Love We Deliver, Cosmetic Executive Women, Cancer Research Institute, the Board of Trustees of Middlebury College in Middlebury, Vermont, Destination College and The International Biomedical Research Alliance, a collaboration of the NIH, Oxford and Cambridge Universities. Ms. Jackson served on the Cancer Research Board for 10 years and acted as Chairman for 5. Her current board responsibilities are The International Biomedical Research Alliance and Destination College (not for profit).

Philanthropic Opportunities?





Breast Cancer Support

Breast cancer is the second leading cause of death in women, and breast cancer screenings are widely used for early detection. Effective treatment depends on timely and accurate detection. Livingston HealthCare is committed to providing the latest imaging technology and free mammograms to those in financial need so that access and early detection can save women's lives here in Park County.

3D Tomosynthesis is a new, cutting-edge technology that improves detection rates from 2D mammogram by more than 50 percent and makes it possible to give patients faster and more individualized treatment locally.

Funding this project will assure that the most highly-developed diagnostic technology available anywhere in the world will be on hand close to home and accessible to all.

Free Mammogram Program

Since many insurers will not cover the total cost of the 3D for those 64 or younger, requiring a $30-75 insurance copay to have 3D rather than 2D images, Livingston HealthCare Foundation is committed to providing access to quality healthcare for our community regardless of income and we have a special fund for uninsured and underinsured women 64- and-under which covers the cost of screening and diagnostic mammograms for those who cannot afford them.

Cardiology & Heart Health

Clinical Excellence & Innovation

Medical research and technological innovation continuously spur new discoveries. These discoveries only lead to improvements in patient care or preventive measures if we ensure that our doctors and other healthcare providers are given the latest knowledge or tools to apply the advances in their daily practice. To ensure that Livingston HealthCare can fulfill its mission of providing excellence in patient-centered care and has the resources needed for keeping up with important advances in medical science and technology. Gifts toward this fund will make it possible to implement cutting edge diagnostic and treatment procedures - for you, for your loved ones, for every person in our community.

Donor list from January 1, 2016 – June 30, 2018

THANK YOU

We could not succeed without the support of donors like you.

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